

## OPMA OCTOBER NEWSLETTER



## SEPTEMBER BOARD MEETING MINUTES

Thank you to those that attended our  
September Board Meeting.

[VIEW MEETING MINUTES](#)

## MARK YOUR CALENDARS NOW!

### **Traveling Road Show**

February 7, 2023 | Cleveland

February 9, 2023 | Cincinnati

### **Virtual Training Road Show**

March 8, 2023

### **NPMA Legislative Day**

March 22-24 2023 | Capital Hilton

Washington, D.C.

### **OPMA Board Meeting**

September 29, 2023 | In Person and Virtual

### **NPMA PestWorld**

October 17-20 2023

Hawaii Convention Center

Sheraton Waikiki

### **A.C.E. Preparation & Testing**

December 5-6 2023 | Marriott OSU

Columbus, OH

**OPMA Board Meeting**

March 31, 2022 | Virtual

**Special Olympics**

June 2023 | Columbus

**OPMA Summer Meeting**

July 13-16, 2023 | Maumee Bay State Park

**OPMA Board Meeting**

July 14, 2023 | Maumee Bay State Park

**Recertification Training**

September 28, 2023 | Ohio Department of  
Agriculture, Reynoldsburg, OH

**OPMA Winter Meeting,  
Training and Trade Show**

December 6-8 2023 | Marriott OSU  
Columbus, OH

**OPMA Board Meeting**

December 6, 2023 | Marriott OSU  
Columbus, OH

Things to watch for:

Pest ID Virtual Training  
And other educational events!

**2023 WINTER MEETING, TRAINING AND TRADE SHOW REGISTRATION OPEN**

**December 6-8, 2023**

Marriott OSU, Columbus  
3100 Olentangy River Road  
Columbus, OH 43202

**Cost to Attend:**

**Full Registration**

*Includes all sessions, meals and activities scheduled  
on Wednesday night, Thursday and Friday.*

OPMA Members - \$244.00

Non-Members - \$294.00

Life and Honorary - \$220.00

**Friday Training Only**

*Includes all sessions, exhibits, hot breakfast,*

[VIEW TENTATIVE AGENDA](#)

*lunch and beverage breaks on Friday*

OPMA Members - \$154.00

Non-Members - \$174.00

[REGISTER NOW](#)

**Cancellation Policy:**

No refunds will be given after November 25, 2023.

Registrations are transferrable.

**SPONSORS NEEDED FOR THE WINTER MEETING**

[SPONSOR NOW](#)

**2024 SUMMER MEETING HOTEL RESERVATIONS NOW OPEN**

**SUMMER MEETING 2024**

**July 11-14, 2024**

**Salt Fork State Park**

*Room Block is Open*

**Call 1-800-AT-A-PARK**

Mention OPMA Summer Meeting Room Block at Salt  
Fork State Park

**Salt Fork State Park and Lodge**

**R-3, Cambridge, OH 43725**



## Country Hoedown Party

*Be ready to line dance and two step all weekend!*

Cornhole tournament, costume awards, best vendor booth award, kids costume awards, Junior Olympics, and a fun-filled weekend with great OPMA family and friends.

### NPMA NEWS



## NPMA Mourns the Loss of Bob Rosenberg



Fairfax, VA– The National Pest Management Association mourns the loss of Bob Rosenberg, its former CEO and longtime advocate for the structural pest control industry. Rosenberg passed away on September 10 at the age of 72.

Rosenberg's career with NPMA spanned more than 27 years. Prior to being appointed as NPMA CEO in 2013, he served as Senior Vice President for Government Affairs. His career was founded on building bridges between industry, academia, and government agencies. His storied career was highlighted by receiving the NPMA Pinnacle Award, the association's highest honor, in 2015.

Dominique Stumpf, NPMA's CEO and successor to Rosenberg stated, "We are deeply saddened by Bob's passing, but know that his legacy will live on through the important work that NPMA continues to do today as an advocate for the professional pest management industry. His ability to lead was second only to his charisma and ability to communicate. Bob had a true knack for connecting with people and rallying them to a common cause, which was integral to his success in government affairs and NPMA leadership."

Rosenberg was a renowned leader across the industry around the world and was inducted into the Pest Management Professional Magazine (PMP) Hall of Fame, was a PCT Magazine Crown Leadership Award winner, and was inducted into the Association of Structural Pest Control Regulatory Officials "Hall of Fame" and served as a longtime member of the US Environmental Protection Agency's Pesticide Program Dialogue Committee.

NPMA joins the industry in grieving the loss of an industry icon.



## NPMA Approved as DoD SkillBridge Partner

NPMA has been officially approved as a Department of Defense (DoD) SkillBridge Partner. This significant milestone is a testament to the association's commitment to supporting military service members in their transition to civilian careers.

As part of this program, NPMA member companies will be asked to adhere to a few requirements and commitments, all of which are designed to facilitate a seamless transition for military service members. Importantly, there is **little to no additional cost** to our members to participate.

### Here's how NPMA members benefit from this program:

- **Access to a Talent Pipeline:** Gain access to a pool of current service members actively seeking civilian employment opportunities after concluding their military service.

- **No Financial Burden:** While undergoing training, service members continue to receive their military salary and benefits, alleviating any financial burden on the training employer.
- **Potential Tax Credits:** Employers who hire these trainees may be eligible for tax credits, providing an additional incentive to participate in the program.
- **Enhanced Recruitment Efforts:** NPMA will conduct focused military outreach campaigns to attract top talent to your organization.
- **Support for Hiring Companies:** NPMA will provide resources to help companies become 'military ready,' ensuring they can effectively hire and retain this exceptional pool of talent.

In the coming months, NPMA will be rolling out website enhancements, outreach efforts, FAQs, detailed requirements, and additional announcements to ensure a smooth and successful implementation of this program.

Special recognition to the members of NPMA's SkillBridge Partnership Workgroup for their invaluable insights and contributions. Your dedication has played a pivotal role in making this partnership a reality.

### **NPMA SkillBridge Partnership Workgroup**

Carl Braun, Quality Pest Control

Scott Broaddus, Hawx Services

Greg Canning, Economy Exterminators

Susan Hare, Thrasher Pest

Jeff Keller, Burns Pest Elimination

Galvin Murphy, Yankee Pest

Angela Persinger, Rose Pest Solutions

Luke Rambo, Rambo Total Pest Control

Dwight Reynolds, Rentokil-Terminix

Leila Starwich, Sprague Pest Control

Alyssia Zimmaro, Aardvark Pest Management

The NPMA Workforce Development program engages thousands of viewers each month on [www.PestControlJobs.com](http://www.PestControlJobs.com) through targeted campaigns featuring careers in pest management.

More than **6,500 applicants** have applied for positions through PestControlJobs.com this year.

Post your position opening today!

[Post Your Position](#)

**Workforce Development Steering Committee Meeting**

We'll be in full strategic planning mode during the Workforce Development Steering Committee Meeting at [PestWorld](#). Our meeting is open to all PestWorld attendees. Join us to share your insight and hear updates program accomplishments and what we have planned for the future.

**Date:** Wednesday, October 18th

**Time:** 10-11:30 am HST

**Location:** HCC Room 318B



## Registration is Open for the 2024 Wildlife Expo

Come and be a part of the 2024 Wildlife Expo, brought to you by the National Pest Management Association (NPMA) and the National Wildlife Control Operators Association (NWCOA). This event offers an enriching experience tailored to professionals engaged in wildlife management or those contemplating adding this valuable service to their portfolio.

At the Wildlife Expo, you can expect an immersive program that seamlessly blends technical expertise with essential business insights. It's the perfect platform for expanding your knowledge and industry connections. You'll also have the chance to explore cutting-edge technology, products and services in the Exhibit Hall.

Whether you represent a large company or are a sole proprietor, seize this opportunity to grow your wildlife management business. Join us at this unique gathering, and unlock the potential of this thriving industry segment.

[Register Today](#)

## Hotel Information



### Houston Marriott Westchase

2900 Briarpark Drive

Houston, TX 77042

Book your stay by January 21, 2024 to take advantage of the \$149/night room rate.  
After this date rooms are subject to availability.

[Book Your Stay](#)

## MEMBERSHIP

### The Benefits of Membership

OPMA and NPMA are a powerhouse of valuable information, important news, expert guidance, unique benefits, and innovative ideas for the pest management industry. Our association is the best resource for you to Get Connected and help strengthen your business.

[Join Today](#)

### PWIPM

The Professional Women in Pest Management (PWIPM) is an affiliate group of the NPMA whose mission is to attract, develop & support women in the pest management industry through educational programs, resources & peer networking.

## OPMA NEW MEMBER SPOTLIGHT

**We would like to give a warm welcome to our NEW MEMBERS!!**





**Alexander's Pest Control, Poland, OH**

**Bugg's Murphy's Professional Exterminating,  
Berea, OH**

**Essential Pest Control, Tipp City, OH**

**Defense Pest Control, Solon, OH**

## MEMBERSHIP IN ACTION

On September 14 OhioPLANT, through its member the Ohio Pest Management Association, learned that the Bexley City Council was considering an ordinance that would have required commercial pesticide applicators conducting a treatment for mosquitoes to first be registered with the city before performing work. "Mosquito Control Contractor", as used in the ordinance, was defined as "any person or firm engaged in the lawful application of airborne pesticides intended for mosquito control."

Additionally, the ordinance would have required a "mosquito control contractor" to provide 24 hours (changed from 48) advance notice in writing to all adjacent property owners prior to treating for mosquitoes at a property. The written notice could be an email if the adjacent property owner agreed to email notification. The ordinance also would have required the written notice to contain an estimate time of application, the chemical being applied, the method of application, and any other information the "contractor" deemed relevant.

OhioPLANT's lobbyist, Tony Seegers, emailed a [letter on September 18](#) to the city council members explaining that the proposed ordinance would be preempted by Ohio law. The letter stated that the licensing, training, and regulation of commercial applicators is the jurisdiction of the Ohio Department of Agriculture and the director had been granted the sole authority over commercial applicators by the Ohio General Assembly. Specifically, local governments are prohibited from requiring commercial applicators to register with the local government or in any way be regulated in their operations, including providing notice. Additionally, the pesticide preemption language OhioPLANT successfully lobbied to become law last year also was cited as new authority to prohibit such an ordinance. (You can read about this new preemptive statute, [here](#).)

The Bexley city attorney promptly responded to the September 18 emailed letter, informing Seegers he was investigating the legal issues set forth in the letter. During this time, Seegers also informed the Chief of OD

Division of Plant Health, Dan Kenny, about Bexley's ordinance and kept the department up to date on the proceedings.

Seegers testified on behalf of OhioPLANT's members at the September 26 Bexley City Council meeting for the second reading of the ordinance. (You can read the testimony [here](#).) He reiterated the issues in his September 18 letter, explaining that the proposed ordinance is preempted by state laws for commercial pesticide applicators and therefore would be invalid if passed. The president of the city council asked Seeger to provide OhioPLANT's testimony electronically to the council to be part of the official record.

On Monday, October 9, the city council set the agenda for its October 10 hearing where the council would hold a third hearing of the ordinance. Seegers called ODA Director Brian Baldrige and asked if the department would possibly contact the Bexley city attorney to further explain ODA's commercial applicator licensure program and the authority of the director. Director Baldrige stated he would have his legal counsel make the call. Later in the day, ODA Director informed Seegers that the city attorney agreed with OhioPLANT's legal arguments and that the council would table the ordinance and no longer pursue it.

Upon entering the city council meeting, the city attorney informed Seegers that OhioPLANT's legal arguments and its position was correct, the ordinance was preempted, and the council would table the ordinance. When the ordinance was called for its third hearing, the city attorney informed the council that he investigated OhioPLANT's legal arguments and position and agreed they were right and that the ordinance would be in conflict with state law. The council then unanimously approved a motion to withdraw the ordinance.

## PAC FUND

### **What is a PAC (political action committee)?**

A PAC is a non-partisan, non-profit organization formed to raise voluntary contributions to use in supporting candidates for state elective offices who share the beliefs and concerns of the members of the PAC. PACs serve to raise and contribute money to the political campaigns of individuals whose platforms agree with the aims of the PAC.

### **Does the Ohio Pest Management Association (OPMA) have a PAC?**

OPMA does have a PAC – the Ohio Pest Control Association Political Action Committee (PAC) is a

### **How Do I Contribute to the OPMA PAC?**

Voluntary contributions to the OPMA PAC must be made in the form of cash, credit cards (Visa or Mastercard) or personal checks. Cash, checks and

separate entity established by OPMA. The PAC is formed in accordance with Ohio Law. It is a voluntary, non-profit political organization and is not affiliated with any political party.

credit cards from individuals, limited liability companies and partnerships are permitted. Ohio Law prohibits a political action committee from accepting any donations from corporations.

[Click here for more information](#)

[Click Here for a donation form for OPMA PAC Fund](#)

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### 2023 OPMA Partners



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What can we do to add value to your membership?

Email us at [admin@ohiopma.org](mailto:admin@ohiopma.org)

We will work to get your issues resolved.

Ohio Pest Management Association

3053 Nationwide Parkway

Brunswick, Ohio 44212

Tel: (614) 453-5776

[info@ohiopma.org](mailto:info@ohiopma.org)

