

OPMA TRAVELING ROAD SHOW | VIRTUAL | FEBRUARY 2, 2022

Tentative Agenda

8:30 am – 9:30 am

Termite Biology and Management Practices (10B)

Heather King Alonso, B.C.E. Target Specialty Products

Course Description: Ms Alonso will take a deep dive into termite biology and the specific termite behaviors that pest management professionals need to be aware of in order to determine proper management strategies. She will discuss termite inspections and recognizing conducive conditions for termite infestations. Management practices will be discussed with Pros/Cons highlighted for liquid, wood treatment, and bait treatments. Safety to Applicator, non-targets, and environment will be addressed.

Bio: Heather Alonso is a Board Certified Entomologist with a B.S. in Agronomic Systems from Clemson University (2004). She has been in the Pest Management Industry for over 16 years and held various roles focused on Technical Training. She is currently the Technical Training Manager for Target Specialty Products and resides in Columbus Ohio.

9:30 am – 10:30 am

Rodent Management (7)

David Johnson, Atlantic Paste & Glue (Catchmaster)

Course Description: Mr. Johnson will discuss rodent and vertebrate biology and identification, proper use of pesticides and techniques to manage rodent populations in industrial, commercial and residential settings to include borough baiting and trapping away from structures, as well as baiting and trapping in and around manmade structures, with minimal risk to people, pets and the environment. Behavior, biology and life cycle of rodents and vertebrate pests will also be covered. Discussion of old and new technologies and chemistries will help Pest Management Professional's manage rodents and vertebrates in their day-to-day operations. He will emphasize his expertise in the use of Integrated Rodent Management tools for more effective rodent control for Public Health, including use of mechanical devices and sanitation in the implementation of Integrated Pest Management Principles for effective rodent control in structural and industrial rodent infestations.

Bio: Mr. Johnson Presently works for Atlantic Paste and Glue (Catchmaster) as the North Central Region Manager. David's territory includes Michigan, Ohio, Indiana, Kentucky, Central and Eastern Tennessee, Western Pennsylvania, and the Greater Chicago land area. David has been dedicated to the pest management industry since 1981. In 2003, David moved into the support side of the pest industry where he served and managed multi state territory sales positions, corporate sales support positions and regional regulatory, safety and D.O.T support positions for three distribution supply companies in the Midwest (SMCP of Ohio, Univar USA and Residex. LLC). David attended local community colleges in Illinois, California, and Ohio with studies in business and sales development. Throughout his distribution years, David had designed and developed numerous pest, safety and personal development training programs for pest management companies, associations and community groups.

10:30 am – 10:40 am

Break

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10:40 am – 11:40 am

Tick ID and Management (10D)

Mike Leahy, Bayer Crop Science

Course Description: Tick biology and life cycle will be covered. We will discuss the major tick species of importance including their ID characteristics and geographic range. This course will include Tick Borne disease discussions as well as basic Tick Prevention and Management Practices.

Bio: Mike Leahy began his career in 1985 after attending the University of Illinois. Joining Clarke Mosquito Control as their Cartographer/Night Foreman he learned all aspects of community-based mosquito control. He joined the Outside sales team of Clarke Mosquito Control Products in 1988 as a “Control Consultant” and began selling material and equipment for mosquito control to municipalities throughout the Midwest. As a Control Consultant, Mr. Leahy worked closely with Mosquito Abatement Districts, municipalities, health departments, private contracting firms, etc. to help direct and refine their field activities to ensure the highest level of safety, efficacy and efficiency. In 1992 he moved his family to Florida to open new sales opportunities for Clarke and became their first satellite salesman, covering Florida, Georgia and Alabama.

In 2010 Mr. Leahy took a position with Univar Environmental Sciences as a Public Health Specialist in a territory which included 18 Midwest and Northeast states. He was responsible for direct sales in Ohio, Kentucky and Tennessee and assisted with mosquito control sales in the other 15 states.

In 2014, an opportunity to move up one step in the supply channel was offered to him when Central Life Sciences/Zoecon Professional Products asked him to join their sales force. Most recently, in early 2021, he joined the team at Bayer Crop Science as the Area Sales Manager throughout the Midwest. Mr. Leahy has over 30 years of experience in the vector control industry. He has served as director, vice president and president of state associations in Georgia and Alabama as well as being a member of several state/national associations.

Mr. Leahy has produced and presented training classes that lead to licensure and/or CEU's in the following states: MN, IA, MO, WI, IL, MI, IN, OH, KY, TN, GA, AL, FL, NC, SC, CT, MA, VA.

11:40 am – 12:10 pm

Lunch

12:10 pm – 1:10 pm

At the CORE of Who We Are: An IPM and Safety Focused Presentation (CORE)

Gary Wagner, ACE Central Life Science

Course Description:

Section one: “Core” Values

Explanation of presentation and its direction.

Section two: Insect ID and helpful resources

Section three: Biology and how to use it against pests

Section four: IPM control

Section 5: Chemical understanding and safety

Bio: Gary joins the Zoecon professional products team with nearly a decade of pest and vector control operational experience. As a previous member of the Gregory Pest Solutions technical team, he taught new hire training and assisted technicians on site with complex pest issues. Gary is recognized by The Entomological Society of America as an Associate Certified Entomologist. Gary is an avid outdoorsman, woodworker, and beekeeper. Gary enjoys sharing his love for the outdoors with friends and family.

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1:10 pm – 2:10 pm

Small Fly Control in Kitchens – Commercial or Residential (10A)

Jeff Caudill, Nisus

Course Description: Mr. Caudill will discuss small fly management (including vinegar flies, black eyed fruit flies, drain flies and fungus gnats) through implementation of a systems based integrated pest management program which includes a drain management program utilizing chemical and non-chemical controls. The focus is on Integrated Pest Management Principles for a small fly management program and utilizing new products and sanitation controls for managing small fly infestations.

Bio: Mr. Jeff Caudill is a territory manager at Nisus Corp. He has over 15 years of successful experience in account management. Prior to joining the Nisus Corp, Jeff was the Western USA Pest Control Sales Manager for Kness Manufacturing Co. He received his Bachelor's Degree in Business Administration and Management from Buena Vista University.

2:10 pm – 2:20 pm

Break

2:20 pm – 3:20 pm

Small Fly Control in Kitchens – Commercial or Residential (10A)

Jeremy Jackson, Douglas Products

Course Description:

2022 Vikane® gas fumigant CaretakersSM Outline® - Vikane is a federally restricted use pesticide. Always read and follow label directions. 1 Course Objective This course promotes product stewardship and educates fumigators on the continued use of Vikane® gas fumigant, according to label directions as well as requirements from Douglas Products.

- Regulatory, SDS, Label, and Vikane Fumiguide® Calculator Update (10 minutes)
- Highlights of the 2022 Stewardship Policy (5 minutes)
- Quality Assurance Review (5 minutes)
- Key Safety Elements and the Big Four (15 minutes)
- Emergency Response (10 minutes)
- Cylinder Handling (10 minutes)
- Hazard Communication Training (10-15 minutes)

Discussion to include:

- Choosing the right introduction equipment
- Tape and seal reminder
- Fumigating Sealed Hardwood Flooring on Concrete – A case Study

Bio: Jeremy Jackson has more than 21 years of experience in the fumigation industry. Jeremy started in the pest control industry in August of 2000. From 2000 to 2014 he conducted and managed some of the largest fumigations in North America. Since 2015, Jeremy has been involved in distribution and fumigant manufacturing. Joining Douglas Products, he has the responsibility of Business Development Manager and Special Projects Manager. Douglas Products has garnered industrywide recognition for our exceptional product stewardship.

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3:20 pm – 4:20 pm

2022 Stewardship Program ProFume® Gas Fumigant (10C)

Jeremy Jackson, Douglas Products

Course Description:

This course promotes product stewardship and educates fumigators on the continued use of ProFume® gas fumigant, according to label directions as well as requirements from Douglas Products.

- Agenda Review (60-80 minutes)
- Resources for ProFume (10 minutes)
- 2022 Stewardship Policy Review (5 minutes)
- Cylinder Handling (5 minutes)
- Routes of Exposure, PPE, and Emergency Response (15 minutes)
- Detection and Monitoring Equipment Update (10 minutes)
- Commodities that can be fumigated with ProFume (15 minutes)
- Inputting Monitoring Data into the Fumiguide® Program (5 minutes)
- Fumigant Management Plan (FMP) (5 minutes)
- Fumiguide Program Update (10 minutes)
- Optional Fumigation Review Topics (55 minutes)
 - Quarantine Fumigations - Brown Marmorated Stink Bug
 - Reminders and Tips - Introduction Equipment
 - Tape & Seal - Best Practices
 - Dosage - Target Pests

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